

Allentown Symphony Association 2023-2024 Budget

Organization Budget

Earned and Investment Revenues

| | | |
|--------------------------------------|-----------|------------------|
| Tickets and Subscriptions | \$ | 756,909 |
| Venue Rentals | \$ | 183,082 |
| Concession Sales/Catering Rev | \$ | 49,289 |
| Trust and Investment Income | \$ | 561,409 |
| Total Earned and Investment R | \$ | 1,550,689 |

Contributed Revenues

| | | |
|-----------------------------------|-----------|------------------|
| Individual Contributions | \$ | 782,550 |
| Foundation Grants | \$ | 525,050 |
| Government Grants | \$ | 595,500 |
| Corporate Grants | \$ | 229,990 |
| Special Events | \$ | 200,000 |
| Total Contributed Revenues | \$ | 2,333,090 |
| TOTAL REVENUES | \$ | 3,883,779 |

Expenses

| | | |
|----------------------------------|-----------|------------------|
| Dpt. Exp. Capital | \$ | 12,385.00 |
| Personnel | \$ | 2,626,298 |
| Publicity/Marketing | \$ | 277,389 |
| Food & Beverage (Concessions, | \$ | 61,098 |
| Utilities | \$ | 105,681 |
| Maintenance | \$ | 99,077 |
| Production & Guest Artist Expens | \$ | 159,290 |
| Awards & Scholarships | \$ | 18,200 |
| Overhead | \$ | 522,299 |
| TOTAL EXPENSES | \$ | 3,881,717 |

SURPLUS(DEFICIT) \$ 2,062

*Includes realization of COVID-related stimulus funding.